



Certifications as Experience

Experiences that Propel Your Career Webinar Series

Speakers: Brett Lovins & Matt Saunders – Learning@Cisco

Hostess: Kara Sullivan

7 July 2016



Welcome to the 2nd session of the ***Experiences that Propel Your Career*** webinar series!

- Use the Q and A panel to ask questions.
- Use the Chat panel to communicate with attendees and panelists.
- A link to a recording of the session will be sent to all registered attendees.
- Please take the feedback survey at the end of the webinar.



Career Advantage **Webinars**

Experiences that Propel Your Career Series



NEXT SESSION:

Volunteering to Gain Experience



30 August, 2016 – 9:00 A.M. PST

Register at: bit.ly/EPYCwebinar



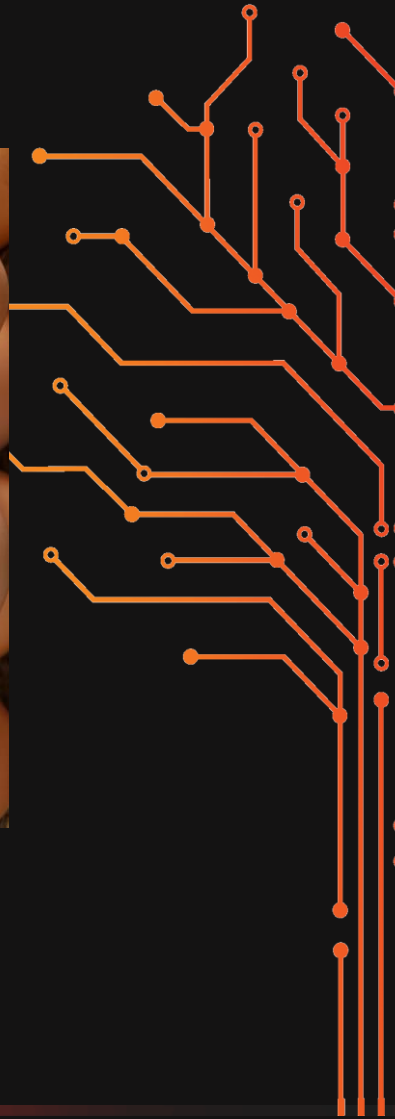
Brett Lovins – Cisco Learning Network
Community Manager

Matt Saunders – Cisco Learning Network
Community Manager

Mike Lossmann – Sr. Network Architect



What comes first, the chicken or the egg?



Resume Tips – What to Highlight

- Highlight the specific skills required to gain cert(s) using targeted keywords for search:
 - TCP/IP
 - IPv4, IPv6 and Subnetting
 - Configure, verify, and troubleshoot (Layer 2/Layer 3)
 - VLAN Configuration
 - DHCP
 - NAT
 - Infrastructure Security
 - Cisco IOS

JOHN SMITH
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Senior Network Engineer | LAN/WAN Manager | Technical Analyst | Network Administrator

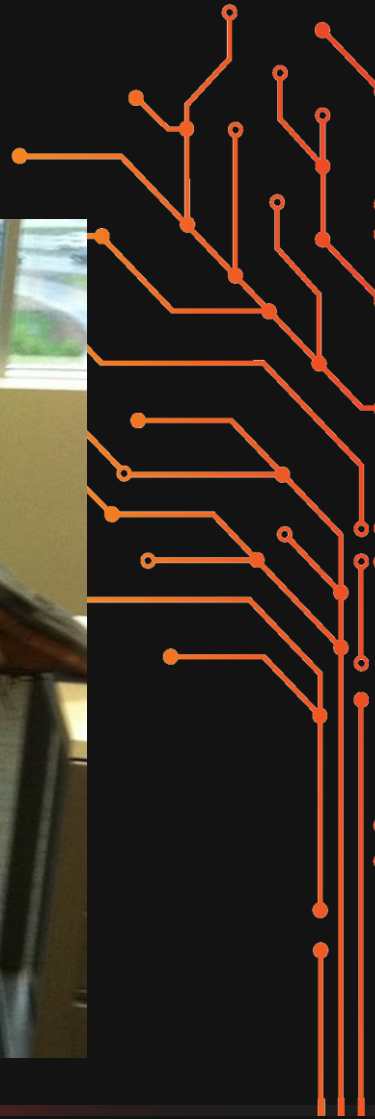
A results-driven IT professional with extensive experience in the engineering, administration and support of information systems. In-depth expertise in the implementation, analysis, optimization, troubleshooting and documentation of LAN/WAN network systems. Strong “hands on” technical knowledge with MCSE, MCP+1, CCNA and CNA certifications. Proven ability to lead and motivate project teams to ensure success. Track record for diagnosing complex problems and consistently delivering effective solutions.

TECHNICAL EXPERTISE

Systems	Windows NT Workstation and Server, windows (95, 98), Novell, Linux
Hardware	Routers – Switches – Hubs (Cisco, Cabletron, Bay Networks), PBX Switches, Cisco Firewalls, Adtran CSU-DSU's, Packet Engines GigaNIC, Seagate Baracuda Hard Drives, Backups (Exabyte, HP Surestore), ICS Drive Imagers, Xircom Products, NetGear
Software	NetObjects, MapInfo, Trend Anti-Virus, Exchange 5.5, Outlook 2000, Cheyenne Arcserve, FTP, Telnet, Ping Utilities, Link-view, Net-xray, Front Page, QuickBooks Pro, Norton Utilities, Post Office Mail Forwarder, WhatsUpGold, Corel Draw, Photoshop
Networking	DNS, WINS, DHCP, HOSTS, TCP/IP, IPX-SPX, SNMP, SMTP, BGP, VPN, FTP

Do your push ups

- Building Your Digital Brand - Demonstrate your expertise.
- Cisco Learning Network
 - Demonstrate your expertise
 - Community Spotlight Awards
 - VIP Program
- LinkedIn Publishing Tools
- YouTube Videos
 - Configuration walk through demos
 - How many hours a day do you lab?





Milan Rai / Nepal – Case Study



Resources to Learn More



Career Advice:

- [NetAcadAdvantage.com](https://www.netacad.com/advantage)
- [Pathways for Cisco Certifications](#)
- [Advice on studying for Cisco Certifications](#)



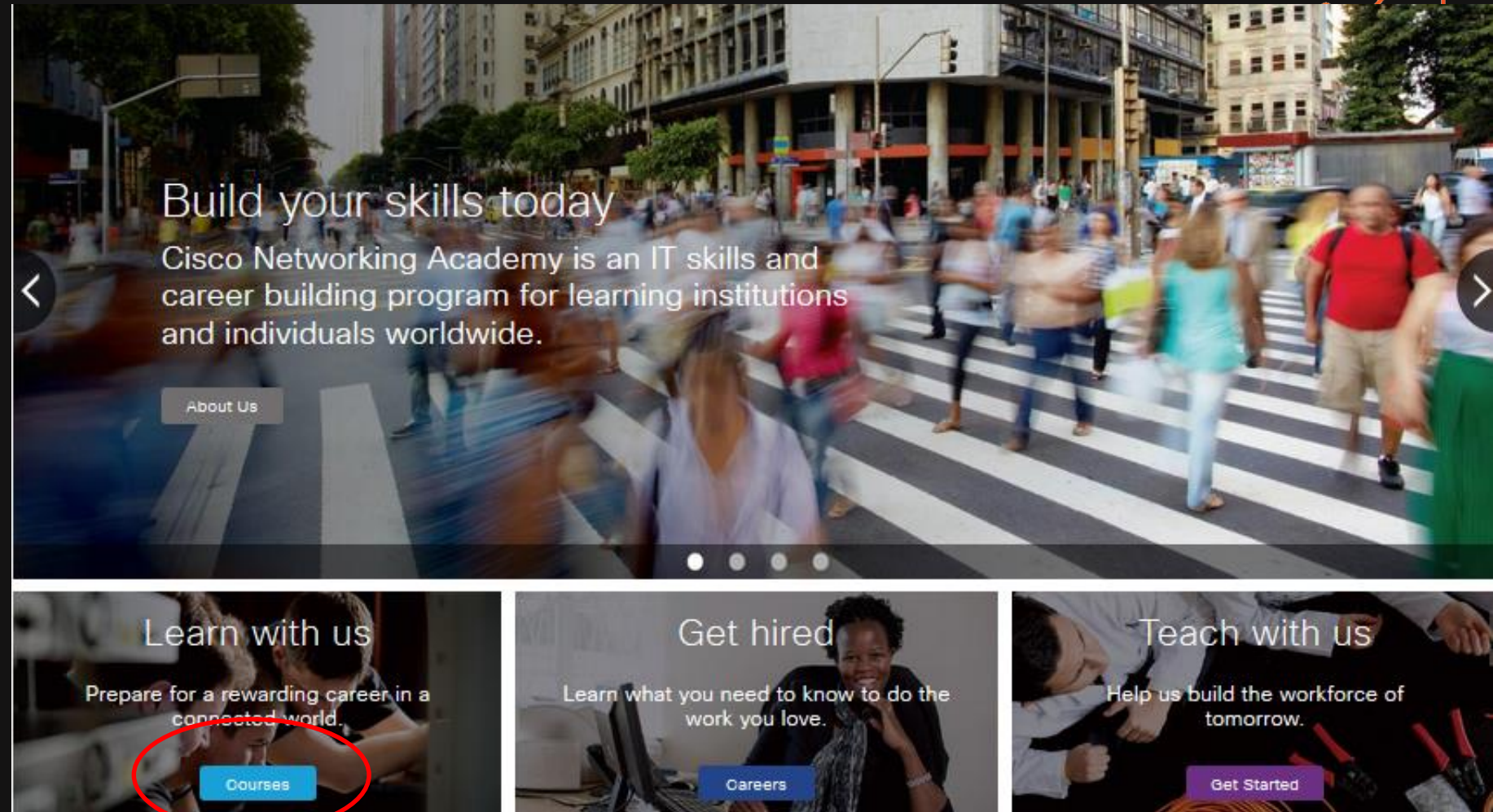


Q&A



Join Cisco Networking Academy

- Go to netacad.com
- Click *Learn with Us*
- karsulli@cisco.com



The screenshot shows the Cisco Networking Academy website landing page. The main banner features a blurred image of a busy city street with the text "Build your skills today" and "Cisco Networking Academy is an IT skills and career building program for learning institutions and individuals worldwide." Below this is an "About Us" button. The bottom section has three columns: "Learn with us" with a "Courses" button (circled in red), "Get hired" with a "Careers" button, and "Teach with us" with a "Get Started" button. Navigation arrows and a dot indicator are visible on the banner.